Message Text

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15

ORIGIN AF-06

INFO OCT-01 ISO-00 EB-07 COME-00 /014 R

DRAFTED BY AF/S:DPNCHRISTENSEN:LOF APPROVED BY AF/S - RTHAVERKAMP AF/S - RJDOLS AF/EX - EGKRYZA AF/EPS - LWHITE EB/CBA/OCA/BR - JRABENS COMM/OIM/BIC/AF - TFFIEDLER

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R 061802Z JUN 75 FM SECSTATE WASHDC TO AMEMBASSY PRETORIA AMEMBASSY GABORONE AMEMBASSY MBABANE AMEMBASSY MASERU

AMCONSUL CAPE TOWN

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E.O. 11652: N/A

TAGS: BEXP, SF, BC, WZ, LT

SUBJECT: ECT, FY 1976 S.A. CRAG AND BLS COMMERCIAL ACTIVITIES

REFS: (A) STATE 95911; (B) GABORONE 490; (C) PRETORIA 1174

1. DEPARTMENT CONTINUES TO CONSIDER PROMOTION OF U.S. INVESTMENT IN AND TRADE WITH BLS STATES AS IMPORTANT ELEMENT IN OUR POLICY TOWARD SOUTHERN AFRICA (I.E., CURRENT SOUTH AFRICAN POLICY PAPER SPECIFICALLY STATES THAT ONE OF OUR COURSES OF ACTION IS TO "INVITE POTENTIAL U.S. INVESTORS' ATTENTION TO THE ADVANTAGES OF INVESTMENT IN BOTSWANA, LESOTHO AND SWAZILAND").

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2. IT HAS BEEN OUR POSITION SINCE FIRST POST ESTABLISHED IN BLS STATES IN 1964 THAT COMMERCIAL STAFF AT CONGEN IN JOHANNESBURG WOULD PROVIDE SOME SUPPORT FOR PROMOTION OF U.S. COMMERCIAL INTERESTS IN BLS COUNTRIES. WHILE EXTENT

OF THIS SUPPORT HERETOFORE HAS NOT BEEN PRECISELY SPELLED OUT, BASIC UNDERSTANDING OF PRINCIPLE OF ITS AVAILABILITY HAS EXISTED FOR OVER A DECADE.

- 3. SUBJECT POSTS' COMMENTS AND/OR CONCURRENCE, DEPARTMENT AGREES WITH PROPOSAL IN REF C FOR TWO VISITS ANNUALLY BY ONE COMMERCIAL OFFICER FROM CONGEN JOHANNESBURG TO EACH BLS COUNTRY. LENGTH OF VISIT IN EACH CASE SHOULD BE DETERMINED BY NEEDS OF POST IN QUESTION AND WORK LOAD OF CONGEN BUT IN GENERAL WOULD NOT BE EXPECTED TO EXCEED ONE WEEK. VISITS COULD BE TIMED TO PROVIDE SUPPORT FOR UPCOMING TRADE PROMOTION EVENTS INCLUDING TRADE MISSIONS AND TRADE FAIRS, TO CONDUCT MARKET RESEARCH, OR TO DEVELOP TRADE OPPORTUNITIES.
- 4. AS MENTIONED IN REFTEL A, BEGINNING WITH FY 76 FUNDS FOR COMMERCIAL OFFICER TRAVEL TO BLS COUNTRIES WILL BE ALLOTTED TO EMBASSY GABORONE.
- 5. SEPTEL WILL FOLLOW ON REGIONAL RESPONSIBILITIES OF REGIONAL LABOR AND MINERALS OFFICERS. KISSINGER

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Message Attributes

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TAGS: BEXP, SF, BC, WZ, LT

To: PRETORIA GABORONE **MBABANE** MASERU CAPE TOWN Type: TE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006